The meeting was called to order by Director Acton: Pledge of Allegiance

Director Acton stated that adequate notice pursuant to the Open Public Meetings Act has been given of this meeting.

On Roll Call, the following Freeholders were present: Deputy Director Laury, Freeholders Cross, Vanderslice Timberman, Painter, Ware and Acton.

**Presentation:**

Ted Mucellin: Community Champion Program

* Overview Attached

Deputy Director Laury made a motion to adjourn the meeting, seconded by Freeholder Cross, carried by hand vote of 7/0 at 6:40 p.m.

Respectfully submitted,

Kevin Crouch
Clerk of the Board
WHAT IS A PROPERTY REGISTRY?

• Tool to assist local Government in managing (eliminating) blight
  • Identifies responsible parties and holds them accountable
  • Provides immediate contact capabilities on multiple levels
  • Expedites enforcement actions and compliance

• Over 2,000 VPR Ordinances nation wide
  • Initially intended to assign accountability to banks for pre-foreclosure and REO property maintenance
  • Variations to include vacant property registries and rental property registries
WHO BENEFITS FROM A PROPERTY REGISTRY?

• Local Government
  • Reduced staff attention to abandoned properties
  • Expedited notification and compliance processes
  • Enforcement solution to a previously costly and ineffective solution
• Communities
  • Stabilized property/taxable values
  • Reduced crime
  • Reduced nuisance abatement costs (tax dollars)
• Realtors
  • Increased sales values
The Technology

Contains all property listings within community

Foreclosure filings and mortgagee owned always up-to-date

Online registration by responsible parties
The Technology - Continued

Registered Property Information:

Owner Name, Address, Property ID, Abbreviated Legal

Registration information:

Mortgagee/Owner
Mortgage Servicer
Property Manager
Legal Agent (if required)
Registering Party

Registration Date
Occupancy
Invoice Amount
Invoice (date paid)
Previous Registrations
The Technology - Continued

Registered Property Information: - Continued

Foreclosure information
Community ordinance requirements
Violations filed by community
Record of communications
Links to public records & appraiser
Map – street & satellite view
Data searchable by property and registration information

Data base & communication system

Export search results in Excel format

24/7 access with any Internet connected device

Accessible Citizen Posting capability with staff response

Properties registered daily in the system from over 60 communities in 5 states (soon to be 7 states)
Scope of Services - The Professionals

Data collection and maintenance
Registration fee collection and accounting reports
Assignment of property to foreclosing organization
Proactively contact out non-compliant parties
Violation enforcement, (registration & property maintenance):
  Contact mortgagees, servicers and property managers
  Follow-up communications
  Consultation with community for legal enforcement
  Research unregistered property for possible assistance
Scope of Services - *The Professionals*

- Online training and ongoing support for all community personnel
- Receive citizen complaints and initiate resolution through proper channels
- Assist Code Compliance with difficult situations
- Planned and community requested training visits
- De-registration processing and auditing
The Champion Added Value

1. Reduce community workload and overhead expenses and better serve citizens;
   
   A. Receive citizen complaints and initiate resolution through proper channels
      
      1. Intervene and directly resolve “lack of response” situations
      2. Resolve citizen “blighted” and “nuisance “ property complaints
      3. Assist Code Enforcement personnel with code violations
   
   B. By responding to all mortgagee and mortgage servicer inquiries and questions
      
      1. Registration procedures and requirements
      2. Ordinance provisions and interpretation
   
   C. By responding to all inquiries and questions from the Real Estate industry and other referrals from the community
The Champion Added Value

Continued

2. Professionals available to consult with the community to keep them abreast of:

A. “Best practices” – successful process, procedures and strategies implemented by our other communities
B. Greater registration compliance
C. Enhancing fee revenue opportunities
D. Ordinance effectiveness and amendments

3. 24/7 Disaster/Hurricane cleanup communication assistance with “blighted” and “abandoned” properties
One Important Consideration

Continued

1. Registration is Not Just a List

As the nation's oldest and largest professional company that provides our services we have learned from our experience. Being recognized for our demonstrated expertise and capabilities is the reason we continue to welcome new community partners who previously tried to maintain their own registry. Communities eventually realize they do not have the adequate resources, time, knowledge and relationships in the mortgage banking industry to manage a registration effort. Just this year the following are just some of the communities that have contracted with us to take over the management of their existing registration program; Lee County, Hillsborough County, Ormond Beach, Deltona, Sanford and Hershey, PA. We are in discussions with many more who understand incomplete and incorrect registrations with a low penetration rate is a disservice to their community. *Simply put… we drive quality registrations!*
www.cchampions.com