



Board of County Commissioners

**RESOLUTION AWARDING A CONTRACT FOR HEALTH INSURANCE
BROKER FOR THE COUNTY OF SALEM**

WHEREAS, the Salem County Purchasing Agent as authorized Contracting Agent for the Board of County Commissioners of the County of Salem requested, received, and opened sealed proposals on Tuesday, December 17, 2024 at 10:00 A.M., prevailing time for **Health Insurance Broker** for the County of Salem, the receipt of which proposal was duly advertised in accordance with the law and in such case made and provided; and

WHEREAS, Pursuant to New Jersey State Law N.J.S.A. 19:44A-20.4 et. seq. a "Fair and Open" practice, as adopted by the Board of County Commissioners, was utilized by the County of Salem in the determination of this award; and

WHEREAS, all proposal results and recommendations for contract award are on file in the office of the Purchasing Agent, 110 Fifth Street, Suite 400, in the County of Salem, New Jersey as required by law; and

WHEREAS, the vendors who submitted proposals for Health Insurance Broker are as follows:

Assured Partners	\$274,380.00
Insurance Solutions	\$215,160.00
J. Byrne Insurance	\$199,380.00

; and

WHEREAS, it has been determined that the firm of **Insurance Solutions** has substantially met the necessary qualifications for the fulfillment of this contract, and further has provided the documentation necessary to successfully fulfill the requirements of the County of Salem; and

WHEREAS, there shall be no direct expenditure of county funds as all insurance consulting fees are to be incorporated into the premiums and assessments of the related coverages that are brokered.

NOW, THEREFORE, BE IT RESOLVED by the Board of County Commissioners of the County of Salem as follows:

1. The Board of County Commissioners of the County of Salem awards a contract for the provision of Risk Management Consultant for the County of Salem, subject to the approval of the County Solicitor, to **Insurance Solutions** in the amount not to exceed \$215,160.00 (Two Hundred Fifteen Thousand One Hundred Sixty Dollars and Zero Cents) with no direct county expenditure.
2. The contract commencing, retroactively, January 1, 2025 and continuing until December 31, 2025, with the sole option to renew for two (2) additional one (1) year terms and shall be completed in full accordance with the terms and conditions of the contract.

3. The County Commissioners Director and the Clerk of the Board shall be authorized to execute said contracts.

I hereby certify the foregoing to be a true resolution adopted by the Salem County Board of County Commissioners at its annual reorganization meeting held on January 8, 2025.


 STACY L. PENNINGTON
 Clerk of the Board

RECORD OF VOTE

COMMISSIONER	RESOLUTION MOVED	RESOLUTION SECOND	AYE	NAY	ABSTAIN	ABSENT
G. Ostrum, Jr.		✓	✓			
E. Ramsay			✓			
L. Ware			✓			
R.S. Griscom	✓		✓			
B. Laury			✓			

✓ Indicates Vote

Department Initials _____