



Board of County Commissioners

Administrative Committee

**RESOLUTION AUTHORIZING CONTRACTS WITH DIRECT ENERGY BUSINESS MARKETING, LLC AND UGI ENERGY SERVICES FOR NATURAL GAS SUPPLY AND DELIVERY FOR THE COUNTY OF SALEM**

**WHEREAS**, the County of Camden, as the Lead Agency for the South Jersey Power Cooperative ("SJPC"), received and opened publicly advertised bids for the purpose of procuring natural gas supply and delivery for various South Jersey Power Cooperative members and their respective locations, on September 13, 2022 at 11:30 A.M., Prevailing Time; and

**WHEREAS**, two bids were received; and

**WHEREAS**, bid results are as follows:

Utility	Rate Code	Bid Lot	Term (Months)	Bid Price	Awarded Supplier
PSE&G	GSG/LVG	1A	12	\$12.6404/dth	Direct Energy
South Jersey Gas	GS	3A	12	\$12.334/dth	UGI Energy Services
South Jersey Gas	GSG-LV/NG	4A	12	\$11.228/dth	UGI Energy Services
South Jersey Gas	CTS	5A	12	\$6.654/dth	UGI Energy Services

; and

**WHEREAS**, the Lead Agency for the South Jersey Power Cooperative has determined Direct Energy Business Marketing, LLC as the lowest responsible bidder for Lot 1A Appendix A, which is the Fixed All-Inclusive Product, for a term of twelve (12) months commencing December 1, 2022 and terminating November 30, 2023, at the dekatherm prices listed in the Direct Energy Business Marketing, LLC Proposal; and

**WHEREAS**, the Lead Agency for the South Jersey Power Cooperative declared UGI Energy Services, the lowest responsible bidder for Lot 3A, Lot 4A and Lot 5A in Appendix A, which is the Fixed All-Inclusive Product, for a term of twelve (12) months commencing December 1, 2022 and terminating November 30, 2023, at the dekatherm prices listed in the UGI Energy Services Proposal; and

**WHEREAS**, the Salem County Purchasing Agent has evaluated the bid results and determined them to be in the best interest of the County of Salem to contract with these providers; and

**WHEREAS**, each participating public entity in the South Jersey Power Cooperative, shall be responsible for insuring the availability and appropriation of sufficient funding with respect to the award of this contract in accordance with the law and is responsible for adopting their own resolution and executing their own contract with said provider; and

**WHEREAS**, funding for this purpose for Salem County shall be contingent upon the availability and appropriation of sufficient funds for this purpose in the County's 2022 Adopted Budget and in the Temporary and Adopted budgets for 2023 and shall be encumbered at the aforementioned rates to the limit of the County's budget line item appropriations in accordance with N.J.A.C. 5:30-5.5(b)(2); and

**WHEREAS**, the Salem County Treasurer has certified that funding for this contract in the amount of \$50,000.00 shall be encumbered under the item Utility Account/Misc. (2-01-31-430-000-801).

**NOW THEREFORE, BE IT RESOLVED** by the Board of County Commissioners of the County of Salem as follows:

1. A contract is awarded to Direct Energy Business Marketing, LLC 194 Wood Avenue South, 2nd Floor, Iselin, NJ 08830 for Supply and Delivery of Natural Gas to South Jersey Power Cooperative member, Salem County for located listed in Lot 1C and Lot 4C for the Fixed All-Inclusive Product, for a term of twelve (12) months commencing December 1, 2022 and terminating November 30, 2023 at the dekatherm prices listed in the Direct Energy Business Marketing, LLC Proposal; and
2. A contract is awarded to UGI Energy Services, One Meridian, Blvd, Suite 2C01, Wyomissing, PA 19610 for Supply and Delivery of Natural Gas to South Jersey Power Cooperative member, Salem County for located listed in Lot 2C, 3C and Lot 5C for the Fixed All-Inclusive Product, for a term of twelve (12) months commencing December 1, 2022 and terminating November 30, 2023 at the dekatherm prices listed in the UGI Energy Services Proposal; and

**BE IT FURTHER RESOLVED** that the Commissioner Director and the Clerk of the Board are hereby authorized to execute any required contracts in conjunction with Salem County, subject to the review of the Salem County Solicitor.

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 BENJAMIN H. LAURY, Director of the  
 Board of County Commissioners

I hereby certify the foregoing to be a true resolution adopted by the Salem County Board of County Commissioners on November 16, 2022.

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 STACY L. PENNINGTON  
 Clerk of the Board

RECORD OF VOTE

COMMISSIONER	RESOLUTION MOVED	RESOLUTION SECOND	AYE	NAY	ABSTAIN	ABSENT
G. Ostrum, Jr.	✓		✓			
E. Ramsay			✓			
L. Ware						✓
R.S. Griscom		✓	✓			
B. Laury			✓			

✓ Indicates Vote

Department Initials  kah/CFO