



Date Adopted

April 15, 2020

Committee

Health/Human Services/
Education

RESOLUTION AMMENDING RESOLUTION 2019-204 FOR THE SALEM COUNTY OFFICE ON AGING AND DISABILITIES TO ACCEPT A GRANT FOR STATE HEALTH INSURANCE PROGRAM (SHIP)

WHEREAS, the County of Salem approved Resolution 2019-204 accepting State Health Insurance Program Grant (SHIP) in the amount of \$33,000.00 for the period of April 1, 2019 through March 31, 2020 for the Office on Aging and Disabilities; and

WHEREAS, the County of Salem has received an additional allocation award by the State of New Jersey in the amount of \$5,500.00. The additional grant funds are awarded because of staff's outstanding performance that excelled in four out of five performance measures for calendar year 2019. These funds will extend the current grant award from March 31, 2020 to December 31, 2020; and

WHEREAS, this Resolution is to amend Resolution 2019-204, to state the following; Salem County Office on Aging and Disabilities will receive \$5,500.00 in addition to the original grant award of \$33,000.00 in account G-02-41-734-19A, to provide the total award of \$38,500.00, to be utilized by December 31, 2020.

NOW THEREFORE, BE IT RESOLVED by the Board of Chosen Freeholders of the County of Salem that;

This Resolution is to amend Resolution 2019-204, to state the following; Salem County Office on Aging and Disabilities will receive \$5,500.00 in additional funds to the original grant award of \$33,000.00 in account G-02-41-734-19A, to provide the total award of \$38,500.00, to be utilized by December 31, 2020.


GORDON J. OSTRUM, JR., Freeholder
Chair, Health/ Human Services/ Education Committee

I hereby certify the foregoing to be a true resolution adopted by the Board of Chosen Freeholders of the County of Salem on April 15, 2020.


STACY L. PENNINGTON
Clerk of the Board

FREEHOLDER	RESOLUTION MOVED	RESOLUTION SECOND	AYE	NAY	ABSTAIN	ABSENT
G. Ostrum, Jr.	✓		✓			
C. Hassler			✓			
L. Ware		✓	✓			
R.S. Griscom			✓			
B. Laury			✓			

✓ Indicates Vote

Department Initials

OOA/dc

Performance Award for SHIP

Mary.McGeary@dhs.state.nj.us <Mary.McGeary@dhs.state.nj.us>

Mon 3/2/2020 11:36 AM

To: Ferguson, Rebecca <Rebecca.Ferguson@salemcountynj.gov>

Cc: Myers, Betty <Betty.Myers@salemcountynj.gov>; Carr, Donna <Donna.Proud@salemcountynj.gov>

ATTENTION! This e-mail is from an External Source!

Dear Ms. Ferguson

The performance review for the 2019 SHIP program showed that Salem County SHIP program excelled in 4 out of 5 performance measures for calendar year 2019 (see below). Because of this outstanding performance we are awaiting approval from our federal funding source (U.S. Administration for Community Living) to award your agency a performance award grant of \$5,500. These funds would extend your current grant award which is due to end 3/31/2020 to December 31, 2020. (These funds would be in addition to 2020 pending award for SHIP of \$35,640).

	PM 1: Beneficiary Contacts	PM 2: Group Outreach Contacts	PM 3: Medicare Beneficiaries Under Age 65 (Disabled)	PM 4: Total Hard-to-Reach Contacts (Low Income and/or Non-English Speaking)	PM 5: Enrollment Contacts
MEDICARE POPULATION IN THE COUNTY	TOTAL REACHED CY 2019	TOTAL REACHED CY 2019	UNDER AGE 65 DISABLED IN THE COUNTY	HARD TO REACH IN THE COUNTY	TOTAL REACHED CY 2019
13766	1418	1017	2257	4131	749
	PM 1 PENETRATION RATE	PM 2 PENETRATION RATE	TOTAL REACHED CY 2019	TOTAL REACHED CY 2019	PM 5 PENETRATION RATE
	10.30%	7.39%	48	731	5.44%
	PM1 State median	PM2 State median	PM3 State median	PM4 State median	PM5 State median
	2.65%	2.23%	2.28%	2.35%	2.31%

The performance award funds could be used to enhance your program efforts in 2020 by the following uses:

- Advertising of SHIP services via local print or radio spots
- Development, printing and distribution of program materials
- Volunteer recognition items such as business cards, program shirts, carrying bags, or gift cards (not to exceed \$15 per person per quarter)
- Purchase of equipment such as phones, laptops, projectors or screens for educational presentations
- Hiring of additional staff to assist during the fall Medicare annual enrollment period
- Increase in salary or hours for SHIP coordinator
- Any other items proposed by your agency and approved by the state SHIP director.

Because these performance grants are coming from our 2019 federal grant, they must be administered and tracked separately from our 2020 awards. Therefore, please submit to me via email a proposed budget sheet with detailed use these funds by March 20th. Once we have the final approval from ACL to offer these awards we will open a budget amendment in SAGE to add these funds to your 2019 SHIP grant DOAS19SHF019 and extended the grant term from 3/31/2020 to December 31, 2020.

Congratulations on a successful year, which must be credited to Betty Myers hard work, leadership and management of your counselors.

Mary McGeary

609-438-4792

Director, State Health Insurance Assistance Program (SHIP)

Division of Aging Services, New Jersey Department of Human Services

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