



Date Adopted

Committee

February 19, 2020

Administrative

**RESOLUTION REJECTING PROPOSALS SUBMITTED FOR MID-ATLANTIC STATES CAREER AND EDUCATION CENTER TRAINING FACILITY HEATING UPGRADES**

**WHEREAS**, the Salem County Purchasing Agent as authorized Contracting Agent for the Board of Chosen Freeholders of the County of Salem requested, received, and opened sealed proposals on January 30, 2020 at 10:00 A.M. prevailing time for Mid-Atlantic States Career and Education Center Training Facility Heating Upgrades; the receipt of which proposals was duly advertised in accordance with the law and in such case made and provided; and

**WHEREAS**, bids were submitted as follows:

CONTRACTOR	BASE PRICE
Falasca Mechanical, Inc.	\$556,000.00
Gaudelli Bros., Inc.	\$571,000.00
LGB Mechanical, Inc.	\$592,225.00

CONTRACTOR	ALTERNATE #1 DEDUCT
Falasca Mechanical, Inc.	\$10,000.00
Gaudelli Bros., Inc.	\$10,000.00
LGB Mechanical, Inc.	\$10,000.00

**WHEREAS**, all three bids submitted exceeds the funding available for the project as provided for by the New Jersey Department of Community Affairs, Community Development Block Grant Program Small Cities CDBG 2018 (2018-02292-0150-00); and

**WHEREAS**, all proposal results and recommendations for contract award are on file in the Office of the Purchasing Agent, 110 Fifth Street, Salem, New Jersey, as required by law; and

**WHEREAS**, the Salem County Project Engineer (Remington and Vernick), Salem County Administrator, Salem County Treasurer and Salem County Qualified Purchasing Agent, have deemed all three of the cost proposal non-responsive as they exceeded the budgetary estimate for the project and pursuant to N.J.S.A. 40A:11-13.2 (b); and recommends that the Board of Chosen Freeholders of the County of Salem reject all bids at this time.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Chosen Freeholders of the County of Salem as follows:

1. The Board of Chosen Freeholders of the County of Salem hereby rejects the proposals submitted for Mid-Atlantic States Career and Education Center Training Facility Heating Upgrades, subject to review of the County Solicitor;

2. Be it further resolved that the Board of Chosen Freeholders further stipulates that all bidders be so informed. This shall be completed in full accordance with the provisions and conditions of N.J.S.A. 40A:11-13.2;
3. Be it further resolved that the Board of Chosen Freeholders authorizes the Salem County Administrator and Qualified Purchasing Agent to meet with representatives of Mid-Atlantic State Career and Education Center to refine the scope of the project and re-bid a smaller scope of work in order to complete the project within the budgetary estimate and available funding.

  
 \_\_\_\_\_  
 BENJAMIN H. LAURY, Freeholder Director  
 Board of Chosen Freeholders

I hereby certify the foregoing to be a true resolution adopted by the Board of Chosen Freeholders of the County of Salem on February 19, 2020.

  
 \_\_\_\_\_  
 STACY L. PENNINGTON  
 Clerk of the Board

RECORD OF VOTE

FREEHOLDER	RESOLUTION MOVED	RESOLUTION SECOND	AYE	NAY	ABSTAIN	ABSENT
G. Ostrum, Jr.		✓	✓			
C. Hassler			✓			
L. Ware			✓			
R.S. Griscom	✓		✓			
B. Laury			✓			

✓ Indicates Vote

Department Initials Purchasing



**REMINGTON  
& VERNICK  
ENGINEERS**

RVE HQ  
232 Kings Highway East  
Haddonfield, NJ 08033  
O: (856) 795-9595  
F: (856) 795-1882

February 3, 2020

Debby Turner-Fox, Purchasing Agent  
County of Salem  
110 Fifth Street, Suite 400  
Salem, New Jersey 08033

**Re: County of Salem  
Mid-Atlantic States Career & Education Center Training Facility Heating  
Upgrades  
Our File #17-00-T-005**

Dear Ms. Turner-Fox:

We have tabulated the bids received on Thursday, January 30, 2020, with reference to the above captioned project. Due to bids coming in over budget, we recommend rejection of bids, reduction of scope and re-advertisement. A copy of the tabulation is enclosed for your review.

Therefore, in accordance with the Local Public Contracts Law, N.J.S.A. 40A:11-1 et seq, the contract should be rejected. The rejection should be contingent upon approval of your solicitor.

Sincerely yours,  
**REMINGTON & VERNICK ENGINEERS, INC.**



Annina M. Hogan, P.E., R.A., LEED AP

AMH/hb

Enclosure

**MEMORANDUM**

**TO:** Annina Hogan

**FROM:** Heather Baillie

**RE:** Mid-Atlantic States Career and Education Center  
Mid-Atlantic States Career and Education Center Training Facility Heating Upgrades  
1700T005

**DATE:** 4-Feb-20

I have reviewed the bids submitted for the above referenced project and have found no apparent errors and/or omissions. A copy of the bid tabulation has been attached for your review.

The list of successful bidders is as follows:

<b><u>CONTRACTOR</u></b>	<b><u>BASE BID AMOUNT</u></b>
Falasca Mechanical, Inc.	\$556,000.00
Gaudelli Bros., Inc.	\$571,000.00
LGB Mechanical, Inc.	\$592,225.00

<b><u>CONTRACTOR</u></b>	<b><u>ALT DEDUCT NO.1</u></b>
Falasca Mechanical, Inc.	\$10,000.00
Gaudelli Bros., Inc.	\$10,000.00
LGB Mechanical, Inc.	\$10,000.00



**KEMINGTON  
& VERNICK  
ENGINEERS**

**BID TABULATION**

**PROJECT NAME:**

Mid-Atlantic States Career and Education Center Training Facility Heating Upgrades

**PROJECT NUMBER:**

1700T005

**CLIENT:**

Mid-Atlantic States Career and Education Center

Falasca Mechanical, Inc.  
3329 North Mill Road  
Vineland, NJ 08360  
856-794-2010

Gaudelli Bros., Inc.  
202 S. Wade Blvd  
Millville, NJ 08332  
856-825-0636

LGB Mechanical, Inc.  
555 North Route 73  
West Berlin, NJ 08091  
856-719-1400

**BASE BID**

#	DESCRIPTION	QUANTITY & UNITS	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1	MOBILIZATION/DEMOBILIZATION	1 LS	\$4,800.00	4800	\$24,000.00	\$24,000.00	\$30,000.00	\$30,000.00
2	AS-BUILT DRAWINGS	1 LS	\$500.00	\$500.00	\$800.00	\$800.00	\$1,500.00	\$1,500.00
3	IDENTIFICATION FOR HVAC PIPING AND EQUIPMENT	1 LS	\$1,500.00	\$1,500.00	\$500.00	\$500.00	\$1,000.00	\$1,000.00
4	TESTING, ADJUSTING, AND BALANCING	1 LS	\$1,500.00	\$1,500.00	\$4,000.00	\$4,000.00	\$6,000.00	\$6,000.00
5	FACILITY NATURAL GAS PIPING	1 LS	\$204,000.00	\$204,000.00	\$125,000.00	\$125,000.00	\$350,000.00	\$350,000.00
6	AIR TURNOVER UNITS	1 LS	\$300,000.00	\$300,000.00	\$372,000.00	\$372,000.00	\$139,225.00	\$139,225.00
7	CONDUCTORS AND CABLES	1 LS	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$15,000.00	\$15,000.00
8	GROUNDING AND BONDING	1 LS	\$1,500.00	\$1,500.00	\$1,200.00	\$1,200.00	\$3,000.00	\$3,000.00
9	RACEWAYS AND BOXES	1 LS	\$11,000.00	\$11,000.00	\$12,000.00	\$12,000.00	\$10,000.00	\$10,000.00
10	ELECTRICAL IDENTIFICATION	1 LS	\$200.00	\$200.00	\$500.00	\$500.00	\$500.00	\$500.00
11	LOW VOLTAGE DRY TYPE DISTRIBUTION TRANSFORMERS	1 LS	\$4,000.00	\$4,000.00	\$4,200.00	\$4,200.00	\$3,000.00	\$3,000.00
12	PANELBOARDS	1 LS	\$4,000.00	\$4,000.00	\$4,200.00	\$4,200.00	\$10,000.00	\$10,000.00
13	WIRING DEVICES	1 LS	\$1,500.00	\$1,500.00	\$1,200.00	\$1,200.00	\$10,000.00	\$10,000.00
14	ENCLOSED SWITCHES AND CIRCUIT BREAKERS	1 LS	\$2,500.00	\$2,500.00	\$2,400.00	\$2,400.00	\$3,000.00	\$3,000.00
15	ALLOWANCE (FOR USE IF & WHERE DIRECTED BY THE OWNER)	1 LS	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00



REMINGTON  
& VERNICK  
ENGINEERS

**BID TABULATION**

**PROJECT NAME:**

Mid-Atlantic States Career and Education Center Training Facility Heating Upgrades

**PROJECT NUMBER:**

1700T005

**CLIENT:**

Mid-Atlantic States Career and Education Center

	Falasca Mechanical, Inc. 3329 North Mill Road Vineland, NJ 08360 856-794-2010	Gaudelli Bros., Inc. 202 S. Wade Blvd Millville, NJ 08332 856-825-0636	LGB Mechanical, Inc. 555 North Route 73 West Berlin, NJ 08091 856-719-1400
<b>BASE BID SUBTOTAL:</b>	\$556,000.00	\$571,000.00	\$592,225.00

**ALTERNATE DEDUCT NO. 1 (ANY COST WRITTEN  
WILL BE CONSIDERED A COST DECREASE)**

#	DESCRIPTION	QUANTITY & UNITS	UNIT PRICE	TOTAL
1	EXTRA WORK ALLOWANCE	1 LS	\$10,000.00	\$10,000.00
			\$10,000.00	\$10,000.00
			\$10,000.00	\$10,000.00

Falasca Mechanical, Inc.

Gaudelli Bros., Inc.

LGB Mechanical, Inc.