Call to Order
The meeting was called to order at 1:00 pm by Freeholder Director, Ben Laury

Pledge of Allegiance: Freeholder Director, Ben Laury, led the Pledge of Allegiance

Statement Regarding Open Public Meetings Act
Freeholder Director, Ben Laury read the following statement:
   
   Adequate notice pursuant to the Open Public Meetings Act has been given of this
   meeting:
   1. By forwarding notice to the South Jersey Times; and
   2. By posting notice on the bulletin board in the Salem County Courthouse, Fifth Street
      Complex; and
   3. By filing notice in the Offices of the Salem County Clerk and the Clerk of the Board all
   4. having been done at least 48 hours in advance.
   5.

Attendance Roll Call

<table>
<thead>
<tr>
<th>Freeholder</th>
<th>Present</th>
<th>Absent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ben Laury, Director</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Scott Griscom, Deputy Director</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Charles Hassler, Freeholder</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Mickey Ostrum, Freeholder</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Lee Ware, Freeholder</td>
<td></td>
<td>X</td>
</tr>
</tbody>
</table>

Also in attendance:
Debby Turner-Fox, Salem County Purchasing Agent (via phone)
Pat Federowic, Salem County Asst. Clerk of the Board

From NJ Clean Energy Program – TRC Energy Services
   Gary Finger, Outreach Acct.Mgr.
   Alexander Klieverik, CEM, Energy Auditor
   Sarah Walters, LGEA Acct Mgr.
   Brian DeLuca, CEM, Program Mgr.
   Michael A. Thulen, ESIP Coordinator

Guests: Brenda Banks, Salem County Purchasing Dept.
Jeffrey Ridgway, Salem County Director of Operations
Energy Audit Presentation
Freeholder Director, Ben Laury invited Sarah Walters to begin the presentation.

Items of note:
- The audit included all 16 Salem County buildings. This was a base audit (Level 1) with conservative savings estimates. Analysis included overview of systems, baseline and existing conditions, and utility consumption. Energy Star® scores were based on comparison to similar buildings around the country.
- Savings opportunities were presented in total for all buildings. Two full copies for each individual building audit were provided.
- 50% of all savings opportunities are at the County Jail with CHP (Combined Heat and Power)
- Different funding opportunities were discussed, noting the ability to combine them if desired. Each program has its own requirements. Mr. DeLuca noted that we are close to doing all suggested projects with Direct Install and Pay For Performance.
  - SmartStart
  - Direct Install
  - Pay for Performance
  - CTEEP (Customer Tailored Energy Efficiency Pilot)
- Opportunities exist for solar energy generation savings (SREC Registration Program); i.e. saving on energy distribution charges
- All businesses, large or small, can take advantage of the Direct Install program. Future presentations could be made to county business owners to explain this opportunity.
- Energy Efficient Best Practices that can be implemented without major cost were mentioned; i.e. close doors and windows, proper equipment maintenance, etc.

Director Laury asked about actual bids vs. estimated costs given. Mike Thulen stated that he has seen usually 15% under the estimated amount, due to the bidding process.

Michael Thulen stated that this would be a self-funded project. County capital would not be needed to get project paid for.

Debby Turner-Fox recommended a meeting with Atlantic City Electric once we have a path to move forward with certain locations.

Michael Thulen recommended:
- Meet with an engineer
- Have an Administrator fill out the Request For Proposal (RFP).

Questions/Answers were handled during the presentation.

Other Business There was no other business.

Adjournment
Scott Griscom made a motion to adjourn; seconded by Charlie Hassler. Passed by voice vote. Meeting adjourned at 1:45 pm.

Respectfully submitted,