

**SALEM COUNTY BOARD OF CHOSEN FREEHOLDERS  
WORKSHOP MEETING MINUTES  
APRIL 18, 2012  
5:30 PM**

Freeholder Director Acton opened the meeting at 5:30 PM with the Pledge of Allegiance and the reading of the Open Public Meetings Act.

Roll Call showed present-Freeholders Laury, Cross, Vanderslice, Bobbitt, Timberman, and Director Acton.

Director Acton introduced Tom Narolewski from AJ Gallagher who subsequently introduced \_\_\_\_\_ who made a presentation from Express Scripts Inc. Express Scripts Inc. is a Pharmacy benefit management service provider. The company would manage the pharmaceutical plan that the County now has, and is self insured for. The County spends approximately 1.1 million dollars yearly for members medication needs. The presentation included:

- Cost Comparison Analysis
- Medco Claims Invoices
- Sub Group 3 Detail (co pay \$7/\$25)
- Sub Group 5 (co pay \$10/\$25)
- Total Sub Group Detail
- Current Medco Pricing and Cost Projections
- Express Scripts Pricing Estimates

The presentation outlined the current costs to the County on a yearly basis and how through increased rebates Express Scripts could offer a savings to the County of approximately \$70,000 yearly based on the information that was obtained from our current provider, Medco, and the cost analysis that Express Scripts conducted.

The Freeholders had various questions concerning this proposal; Freeholder Timberman questioned the provider's ability to manage costs if the Doctors were subscribing Brand names and not generic brands? The answer was that there are substantial rebates on either, however the costs to the County are of course lower whenever generic brands are scripted. Freeholder Cross questioned the "Specialty Pharmacy "costs of approximately \$26,000 monthly? The answer was that these are highly specialized medications for specific acute issues, and that there were only a very small number of members utilizing them. It should also be noted that the members did not have a choice in their use.

The general consensus of the Freeholders was that this program certainly merited further research and that any savings at this time would be greatly appreciated.

Director Acton at this time thanked Express Script for the presentation. She then recognized and requested that Administrator Ford look into the possibility of privatizing the Salem County Correctional Facility. Mr. Ford stated that this move had been taken in other parts of the country, and in fact Camden County had done a study. He stated that he would reach out to Camden and obtain their study. Mr. Bobbitt confirmed that this initial research would be welcome.

Freeholder Timberman motioned to go into executive session at 6:44 PM, second by Deputy Director Laury, motion carried 6/0.

Respectively Submitted,

Earl R. Gage  
Clerk of the Board

**SALEM COUNTY BOARD OF CHOSEN FREEHOLDERS  
EXECUTIVE SESSION MEETING MINUTES  
APRIL 18, 2012**

Present: Freeholders Acton, Laury, Cross, Vanderslice, Bobbitt, Timberman, Administrator Ford, COB Gage, Solicitor Levitsky, CFO Wright.

The Freeholders entered executive session by resolution motion by Freeholder Timberman. Second by Deputy Director Laury, motion carried at 6:44 PM, carried 6/0.

The purpose as stated by resolution was to discuss two workman's compensation cases, Jennifer Jones and William Cobb, and the pensions/medical benefits issues involving SCIA.

Solicitor Levitsky discussed the merits of the Jennifer Jones case. He explained a section 20 situation wherein if the claimant received an award from a third party the County would be able to collect a percentage of that award. Once this was found out the previous settlement offered by the County was declined. Settlement authority was granted in the amount of \$\$\$\$\$ in this matter.

Solicitor Levitsky discussed the merits of the William Cobb case. There were two injuries one to each XXXXXX. However there is a concern that one of the injuries was from a previous mishap that was unrelated to his employment with the County. It was determined to offer XXXX for the one injury to the XXX XXXX, and to settle for the amount of \$14,600.25 for the injury to the XXXXX XXXX. A resolution authorizing this settlement will be done at the end of our regular meeting this evening.

The pension situation involving SCIA concerns the 13 retirees from the Nursing Home that the County had agreed to allow to be transferred back to the County. The issue involves the retiree medical costs, which on a yearly basis could amount to approximately \$140,000 per year. These costs XXXXXXXXXXXXXXXXXXXXXXXXXXXX. The Board agreed to have ongoing discussions with SCIA concerning this matter.

The Freeholders emerged from closed session, and recessed the meeting at 7:09 PM by motion by Freeholder Timberman, second by Deputy Director Laury, carried 6/0.

Respectively Submitted,

Earl R. Gage  
Clerk of the Board